

BUSINESS QUESTIONS

1. What is your current vocation?
2. How long have you been doing that?
3. What do you love about what you do? What would you like to change about what you do?
4. What is important about your life right now (health, financially, family)?
5. How is (restate #4) important to you?
6. Imagine you can have (restate #4). / How would that feel?
7. Have you ever owned your own business? / Have you ever wanted to?
8. How do you know if a new business opportunity is right for you?
9. How long have you been looking for an opportunity to make money?
10. What level of income are you accustomed to today?
11. What kind of income on a monthly basis are you looking to achieve?
12. If you had an extra \$500-2000 a month what would that do for you? What kinds of things would you do with that money (car pmt, pay down mortgage, child's education)
What kind of income on a monthly basis are you looking to achieve long term?
13. How would that change the quality of your life?
14. Many people on our team have been able to retire from their current jobs doing our business. Now this does not happen overnight, would this be a goal for you?
15. What is stopping you or holding you back from having (restate their personal goals and financial goals)
16. How much time are you willing to invest in order to reach your financial goals you just stated?
17. Are you familiar with Network Marketing? What is your experience?

CLOSING: Eric Worre Closing for people who are on products and looking at business and want to get started in business. You must qualify all.

1. Based on everything you've seen, if you were to get started how much would you require to earn per month to make this business worth your time, effort and energy?
2. How many hours per week could you realistically give to the business to develop that income?
3. How many months would you be will to give to erach that level of income?
4. If I could guide you how to develop \$_____ monthly working _____ hr per week for _____ months, would you be willing to do so?
Are you ready to get started?

http://personalpower.podomatic.com/entry/2014-11-03T17_50_59-08_00

