**HBT Business Welcome E-Mail Welcome to Isagenix Quick Start Business!!**

We are excited to have you on the team!  This email will provide you with the necessary, simple steps to set you up for success in your Isagenix Business.

Go through each step of the checklist below.  The checklist is THE road map to get you started effectively and efficiently.    It is highly recommended that you PRINT this checklist to stay on track.

Our first call is scheduled for: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.    On this call we will discuss your income goals, your “Why” and your completed "[Memory Jogger](http://hbteam.co/wp-content/uploads/2014/08/MemoryJogger.pdf)” list.

**STEP 1- Getting Started**

\_\_\_\_\_ 1.  Listen to “[Steps To Build Your Isagenix Business](http://rs2386.freeconferencecall.com/fcc/cgi-bin/share.mp3/6055623000-410154-164.mp3)” audio.

\_\_\_\_\_ 2.  Print out “[Set Up Your Income Goals](http://hbteam.co/wp-content/uploads/2014/08/Income-Goals.pdf)”.   Highlight your short and long-term goals and be prepared to discuss WHY you are doing this business and how the income you will earn will change the quality of your life.

\_\_\_\_\_ 3.  Order the Eric Worre “[Go Pro](http://www.amazon.com/Go-Pro-Becoming-Marketing-Professional/dp/0988667908/ref%3Dsr_1_1?ie=UTF8&qid=1426117102&sr=8-1&keywords=eric+worre+go+pro)” book. This book is necessary to understand Network Marketing and how to become a Pro!

\_\_\_\_\_ 4.  Plug into the WEEKLY Team Training calls right from the start - These calls are extremely important for your success.  Please add them to your planner and program the call numbers into your phone.

* Mondays at 8:30 pm (EST) – Susan Sly's Training call – 712-775-7035 Pin: 172348#
* Mondays at 9:30 pm (EST) - Healthy Body Team System Training call - 605-562-3140 / Pin: posted in HBT Facebook page.
* Tuesdays at 10:00 am (EST) – Tuesday Morning Team Call Fireside Chats w/ Ciji & Tara!!
10am EST (712) 775-7300/ Pin: posted in HBT Facebook page.
* Tuesdays at 9:30 pm (EST) - Healthy Body Team Call Leadership Mentoring call - 605-562-3140 / Pin: posted in HBT Facebook page.
* Tuesdays at 10:30 pm (EST) - Jeffery Combs – "More Heart Than Talent” Mindset Call (personal development) - 530-881-1300 / Pin: 157213#
* Wednesdays at 9:00 pm (EST) - Carole Taylor International Team Call (overview of products, testimonies, and business) - 641-715-3580 / Pin: 945461#

\_\_\_\_ 5. Listen to Peta Kelly’s audio - [How To Build A Winning Team - Cast A Vision To Build, Attract, Assemble & Ignite A Champion Isagenix Team!](https://soundcloud.com/isagenix-international/peta-and-anna-training-call)

**STEP 2 – Make Your List**

\_\_\_\_\_\_1.  Print out the [Memory Jogger](http://hbteam.co/wp-content/uploads/2014/08/MemoryJogger.pdf) and [Referral Sheet](http://hbteam.co/wp-content/uploads/2014/08/Referral-Sheet.pdf) to help you with your initial contact list.

\_\_\_\_\_\_2. Your list should have a minimum of 50 people and it is recommended you complete it within first 24-48 hours.  When you go over your list with your coach, he/she will guide you on how to reach out to your contacts.

\_\_\_\_\_3.  Go to Step 2 of the [Quick Start Business](http://hbteam.co/quick-start-business/) for examples on how to connect with your product user prospects and business prospects.

**STEP 3- HBT Facebook System**

\_\_\_\_\_ 1. Develop your first Facebook post.  Click [here](http://hbteam.co/facebook-system/) for guidelines on Building Your Business On Facebook.

\_\_\_\_\_ 2. Listen to [How To Use Facebook To Build Your Business](http://rs1774.freeconferencecall.com/fcc/cgi-bin/share.mp3/6055623000-410154-117.mp3) Audio.

\_\_\_\_\_ 3. Listen to [Facebook Call with Curt Maley](http://rs2386.freeconferencecall.com/fcc/cgi-bin/share.mp3/6055623000-410154-165.mp3).
Watch [Alexis Romano and Ciji Siddons Facebook Training from NYKO 2015](https://www.facebook.com/l.php?u=https%3A%2F%2Fwww.youtube.com%2Fwatch%3Fv%3Dqzr0mwn5lVw&h=hAQErDyhH)

\_\_\_\_\_ 4. Schedule a time with your coach to review how your Facebook page will be set up.  Consistency is key!

Remember, the path to success is through following a simple, proven and effective system.  That system has been created for you.  Follow [Alexis Romano's Simple Systems](http://hbteam.co/alexis-romano-simple-systems/) to help you build your successful Isagenix business. As a member of Healthy Body Team, you have FREE access to this website. Consult with your coach to learn how to register on the site.

**HERE IS A QUICK LIST OF SUPPLIES WE SUGGEST YOU PURCHASE TO GET YOURSELF ORGANIZED RIGHT FROM THE START:**

* Paper planner for all of your appointments, events, conference calls, etc.
* 4 notebooks or one 5 Subject notebook for training & conference call notes, coaching calls, your prospecting list and personal development notes (personal goals, affirmations, etc.).
* Whiteboard(s).

[EMPOWER YOUR MIND TO ACHIEVE YOUR VISION AND TRY HEALTHY MIND AND BODY](https://www.healthymindandbody.com/)

This program follows a simple, step-by-step coaching process to help individuals at any level of health and fitness take their life to the next level for the long term. This online conditioning program empowers you to commit to changing and improving your health. At Isagenix, we recognize that in order to maintain a healthy body you must maintain a healthy mindset and lifestyle. Healthy Mind and Body is designed to educate you, entertain you, and most of all, empower you to be healthy for the rest of your life.