

## **NEW ASSOCIATE INTERVIEW**

1. Imagine the day when time and money are no longer an issue. What will that look like and what will you be doing? How will starting with Isagenix help you achieve your goals?
2. How would you rate your level of commitment to your Isagenix Business? (10 being the most committed, 1 being little to no commitment.)
3. Why did you rate that level of commitment?
4. What was the determining factor that led you to start building your Isagenix business?
5. What do you know about network marketing/what attracts you to this business model?
6. What are your financial goals for the next 30 days? (get your products paid for, cover your car payment every month, etc.)
7. How about the next 60 days?
8. The next 90 days?
9. How about one year from today?
10. How many hours a week will you commit to building your team to reach your goals?
11. What do you think will be your biggest obstacles in building your business?
12. Building a strong network can take time. Will you commit to ordering a minimum of 100 BV each month and dedicate at least one year to your business?  Yes  No
13. Attendance at events is a HUGE part of success in this industry. What is the next event you plan to attend?